

2021–2022 Annual Report Girl Scouts of Northern Illinois



Once a Girl Scout, always a Girl Scout

CEO & Board Chair Welcome

The Girl Scout tradition is built on leadership. It's in the name of what we do—the Girl Scout Leadership Experience. At GSNI, we've had the benefit of strong leadership, even in a time of transition. Our former CEO Fiona Cummings demonstrated exceptional guidance over the nearly nine years she served with GSNI. While her accomplishments were many, we are most proud

of her work in establishing Action Teams and Task Forces through an Appreciative Inquiry process to further inclusion and belonging within our council. We are grateful for her vision and striving with us until her retirement in June 2022.



GSNI's Board of Directors worked diligently to search for qualified candidates to take GSNI into the next stage of building tomorrow's leaders. Girl Scout alum Dr. Kari Rockwell was hired over the summer and officially became GSNI's third CEO on August 1, 2022. Dr. Rockwell (Kari to her Girl Scout friends) came to GSNI with decades of educational leadership as a former Superintendent of Schools.

As Kari met with local Girl Scouts, she expressed a desire to continue the theme of inclusion and access and fostered that vision with a puzzle piece design on the "I Met the CEO" fun patch she distributes to each Girl Scout she meets.

When she was growing up, Kari found her favorite place and activity to be Girl Scouts. She says, "I felt happy and secure, and I made lifelong friendships that continue to this day. I wanted a patch that said 'you belong here' to every current and potential Girl Scout."

Being a Girl Scout alum has deepened Kari's connection to GSNI, including her love of camping. "I loved going to Girl Scout camp as a girl, especially any session with horses," notes Kari. "I have visited Camp Dean, Camp McCormick, and Mary Ann Beebe Center, and they are amazing outdoor spaces for today's Girl Scouts to explore, have adventures, and embrace nature. I can't wait to help at camp in 2023!"

GSNI experienced several exciting changes at our camps in 2021–22, including allowing Girl Scouts to now complete their highest awards—Bronze, Silver, and Gold—on our properties. This included creation

of slingshot ranges at all three camps by different troops earning their Girl Scout Silver Awards, a tomahawk throwing range at two of our camps, and a waystation for monarchs at Camp McCormick.

In the summer, we were thrilled to welcome campers back with new sessions and

outdoor program activities. We opened a high ropes course at Camp McCormick to increase opportunities for adventures in the out of doors. This New Horizons High Ropes Course was made possible with funding from the sale of Camp Far Horizons. A special thank you to Hillary Blevins for suggesting this appropriate name. In addition, the council sold wetland credits which increased our commitment to be environmentally positive.

We watched our Girl Scouts, volunteers, and families rise to new heights as they tackled unexpected changes to the familiar Girl Scout Cookie program. Our members inspired us as they sought out creative avenues, adjusted to a cookie shortage, and taught one another







about perseverance and fortitude.

Our Community Programs launched the Latinas Taking the Lead program to positive results within the Aurora and Elgin areas with plans to expand in the coming years. Volunteers and families appreciated the hard work of our Resource Center and Retail Teams as merchandise sales increased by 21% in 2022. Our overall membership was also up by six percent in 2022 as more and more people were drawn to the strength and skills found only in Girl Scouts.

As GSNI looks toward the future, all paths lead to belonging. Volunteers and staff are enthusiastically working together with Actions Teams and Task Forces, supported by GSNI's Board of Directors and the many generous donors who fund the work of building Girl Scouts of courage, confidence, and character who make the world a better place.

The new year is already filling with a much-needed reprieve from the pandemic, as Girl Scouts return to in-person events, programs, and outdoor fun. Our girlled cookie businesses continue to financially empower young entrepreneurs with life skills in goal setting, decision making, and money management. GSNI is also making strides in our important work with schools to provide beneficial activities during and outside of the school day while helping Girl Scouts grow in the academic and social-emotional wellness.

The Girl Scout tradition is about leadership, and it starts with our Daisies, Brownies, Juniors, Cadettes, Seniors, and Ambassadors. Our volunteers take on the tremendous responsibility of mentoring, guiding, and celebrating Girl Scouts, and we would not be here without these dedicated people who choose to stand up every day on behalf of Girl Scouts. We also appreciate



our faithful staff who often go above and beyond to further our Mission.

On our honor, we are grateful for what 2021–22 taught us, and we carry those lessons into this year as we focus on belonging, becoming a deeper part of our communities, and strengthening our educational partnerships.

We are Girl Scouts of Northern Illinois, and you belong with us!



Dana Vierck Board Chair, Girl Scouts of Northern Illinois



Kari Rockwell CEO, Girl Scouts of Northern Illinois

GSNI Highlights

Community Programs

GSNI's Community Programs teams strive to engage and support current and potential Girl Scouts and their families by offering increased access to participation, particularly in communities historically underserved by Girl Scouts. After COVID-related challenges the previous year, programming rebounded substantially in 2021-22, with new program partners coming on board as well as the return to past

> program locations. Overall, 1,050 Girl Scouts participated through staff-led and staffsupported troops, including programs led by GSNI's AmeriCorps members

in Aurora, DeKalb, Elgin, Hanover Park, and Streamwood, staff-led Project Opportunity troops in Rockford, and staff-supported troops focused on the Hispanic communities in Elgin and Aurora.

Throughout the year, troops participated in programming including the Becoming Me initiative with badges exploring topics like citizenship, art and the outdoors, and ling their stories. In addition, this year

telling their stories. In addition, this year also saw GSNI hold its inaugural nine-week Human Trafficking Awareness and Prevention Program in Rockford. More than ten middle school Girl Scouts were guided by an expert facilitator and learned about setting boundaries, identifying warning signs, and having healthy, supportive relationships.



Appreciative Inquiry

The Communications and Brand Awareness Action Team is now joined with the **Older Girl Scout Action Team** to make a bigger impact at GSNI. Both teams met monthly in 2021–22 to discuss plans to spread the word about the impact Girl Scouts can make in northern Illinois. The teams worked on an Older Girl Scout Media Fair to equip Cadettes, Seniors, and Ambassadors with the tools they need to develop an online presence safely and securely. Possible topics will include podcasting, video production, and copywriting. The council's Community Programs also expanded the scope of its work in 2022. A new Hispanic Engagement Manager joined the team in January 2022, and hit the ground running by building relationships across northern Illinois and developing strategies to engage and support Hispanic Girl Scouts and families across the council. In addition, a new Community Programs Specialist focused on engaging the Black community in Rockford also joined the team in January 2022. She started recruiting community members for a new task force dedicated to engaging Black families across the council,

as well as supporting the development of a new leadership program for Black women that planned its inaugural session for Fall 2022.





Latinas Taking the Lead

Our Hispanic Engagement team launched the new Latinas Taking the Lead program in 2021–22. This six-session program was adapted from a model developed by Girl Scouts of Central Indiana and empowered Hispanic women with opportunities to practice leadership tactics and actively engage in their communities. Sessions covered topics including navigating the education system, effective communication, healthy habits, financial literacy,

> community resources, and personal and professional development. The first two cohorts took place in Aurora in Fall 2021 and



Elgin in Spring 2022, with 18 participants completing the program. GSNI looks forward to continuing to adapt and grow the Latinas Taking the Lead program in the future!

Recruitment

GSNI's Recruitment Team created a saturated strategy in 2021–22 to reach the premium

number of potential Girl Scouts and their families through in-person events for fall recruitment. The team identified numerous schools and communities where Girl Scouts had a presence and tapped into back-to-school nights and local events to promote the life-changing benefits of the Girl Scout Leadership Experience.

Interested families were invited to in-person events where they could learn more about Girl Scouts. The team partnered with current service unit volunteers

Marketing & Communications staff is supporting the newly merged team with the introduction of Rallyhood—an all-in-one communications hub—to GSNI's membership. Both teams remain energized and ready to empower members to tell their Girl Scout stories! A Troop Directory was also created for Cadette, Senior, and Ambassador troops to provide an easy method for older girls and their troops to connect with one another. In late 2022, the Older Girl Scout Action Team merged with the Communications and Brand Awareness Action Team. **The Community Engagement Action Team** has an overarching mission of increasing GSNI's visibility and support across northern Illinois. In the 2022 membership year, the team focused on building and expanding relationships with religious leaders and houses of worship. This included meeting with local faith leaders in several communities and developing a "road map" for building and supporting faith partnerships. This map will serve as the basis for future work, including increasing awareness of religious awards and recognitions as well as developing resources to help build new and support current partnerships. to reach all the communities in GSNI's service area. Service units also participated in parades, back-to-school nights, and trunk-or-treat events throughout the fall recruitment phase.

Connecting with families of kindergarteners and first graders was the priority for the Recruitment team's winter push events. Recruiters continued to communicate with unreached schools to promote in-person events and hosted virtual "Pop-ins" which provided online activities to keep families active while troops were forming. A "Get Going with Girl Scouts of Northern Illinois" Facebook group was also created where non-Girl Scouts families could learn about activities in their communities while having the opportunity to become more involved with Girl Scouts.

The Recruitment Team's biggest success was the unveiling of Unicorn Parties with a full slate of activities revolving around unicorns. Each party taught the Girl Scout Promise and Law, and every participant received a unique unicorn headband. Over 80 parties were held across northern Illinois engaging potential Girl Scouts and their families to get involved with Girl Scouts through the promotion of extended membership. This allowed for new troops to start in the spring and over the summer.

In the fall of 2022, Recruiters implemented activities from GSUSA's "Resilient. Ready. Strong." patch program. Select opportunities supported girls and their families with mental health awareness. GSNI service units piloted activities throughout the spring and summer of 2022 to current Girl Scouts. Boxes were provided for participants to design and decorate, adding items, pictures, or written words into the boxes before taking them home. When Girl Scouts had a rough day, they Each party taught the Girl Scout Promise and Law, and every participant received a unique unicorn headband.



The Hiring for Diversity Action Team worked on reviewing and updating the processes and documents used for recruiting new staff to increase the number of diverse candidates received for open positions at GSNI. All new and updated job descriptions, job postings, interview questions, and other related staff recruitment material now include language highlighting GSNI's commitment to diversity. In developing strategies, the team intentionally broadened their scope to include incorporating the diversity work being done to the entire employee experience, not just hiring. The team has refreshed its focus with the new name of **Creating a Staff Culture of Inclusion and Belonging.** **The Recruitment Processes Action Team** met several times throughout 2021–22. The team continued to analyze and make recommendations for all aspects of GSNI's recruitment processes.

GSNI's annual recruitment "phases" include:

- **Phase 1:** Fall recruitment focused on overall new membership growth from July 1–December 1
- Phase 2: Winter push recruitment focused on new membership growth at the kindergarten and first grade levels from December 1–March 1
- Phase 3: Spring recruitment focused on prekindergarteners and kindergarteners through the Daisy Launch and Extended Year Membership Campaign from March 1–July 31.

could retrieve the box for these encouraging reminders.

GSNI's enthusiastic Recruiters continued to work with their local service units during 2021–22 to proudly advocate the Girl Scout Leadership Experience to over 700 new Girl Scouts and their families throughout the council's service area.

Product Program

Our Girl Scout entrepreneurs set goals and exceeded them in our 2021–22 Fall Product Program!

Get you

Participating Girl Scouts achieved higher sales in Fall Products than the year before, even though there were less Girl Scouts participating in the program.

The 2021–22 Girl Scout Cookie Program was unfortunately beset with challenges for GSNI's Girl Scouts, families, and leaders. Little Brownie Bakers, GSNI's cookie baker partner, experienced production and labor issues that impacted the availability of some cookie varieties. GSNI's innovative Product Program team worked hard to overcome these obstacles and were able to offer a multi-modal cookie program. GSNI's dedicated volunteers made every effort to support the cookie program for each Girl Scout in their area. The Digital Cookie platform provided a safe and contactless way for Girl Scouts to reach their customers. Digital Cookie 8.0 also provided an avenue for entrepreneurs to

learn more about e-commerce and running a business, as well as earning badges.

There were many proud moments in the 2021–22 product programs. Countless people were inspired seeing GSNI Girl Scouts in action, as they were creative and resourceful in marketing and managing their own small businesses, in spite of real-world difficulties. Thanks to overwhelming community support, Girl Scouts also provided over 50,000 packages of donated cookies to essential workers and military personnel through the Gift of Caring initiative.

Volunteer Resources

GSNI volunteers experienced more normalcy in 2022 than they had in the past three years when it came to volunteer resources and support. In March, the council chose to restart inperson First Aid and CPR in areas where Red Cross facilitators were present. GSNI's Volunteer Resource Manager became certified as a Red Cross facilitator to support the increased need from volunteers and troops across the council. This allowed GSNI to offer three to four classes each month. To continue supporting affordable First Aid and CPR classes for volunteers and troops, GSNI applied for and received several grants to update equipment and provide low-cost classes in some areas during the first part of the year. Thanks to these efforts, GSNI had 85 volunteers renew or become certified in First Aid and CPR.

With input from the action team, a first-year new volunteer experience was implemented to ensure each of GSNI's new volunteers would be supported by working with their recruiter and GSNI's Volunteer Manager through the registration and training process. This has proven to better prepare people for their new volunteer role in leading a Girl Scout troop. Adding a refreshed onboarding process for new volunteers helped the council to fully engage with each new volunteer. Each new volunteer also received a "swag bag" for their upcoming adventures as a GSNI leader! In June 2022, discussions were launched to reorganize GSNI's new volunteer onboarding process. Other Girl Scout councils showed success when new volunteers had one consistent contact for support during their first year of volunteering. The Volunteer Resources team was selected to focus on new volunteer onboarding, volunteer training, and volunteer resources for the upcoming year.

GSNI's Recruitment team and Member Support team partnered with the Volunteer Resources team to ensure all new volunteers—no matter their position would be included in the new process. Feedback from volunteers throughout the year prior was considered as volunteer trainings were updated and reorganized as GSUSA released new courses. By July, the new process started implementation across the council. With just a few bumps in the road, the new volunteer onboarding process is well on its way to support all new troops and volunteers throughout their first year.

Overall volunteer training continued in gsLearn as new courses became available from GSUSA. Required new leader training was reorganized to provide a better timeline for new volunteers to complete and to align with GSNI's new volunteer onboarding process. As GSUSA continues to promote inclusion and mental health, they released two new courses for Girl Scout staff and volunteers to learn about these topics and how they relate to Girl Scouts and troops. GSUSA also began a roll out of New Leader Onboarding courses. In 2022, GSUSA released two out of eight courses to help new leaders get to know Girl Scouts-What Girl Scouts Do and First Meeting. These courses were offered to all volunteers through the content library in gsLearn and will replace current required courses for new volunteers in the future.

Volunteer Toolkit continues to support troops with resources and meeting plans as they work with Girl Scouts to be girl-led. GSNI now provides First Year Volunteer Toolkit Webinars once a month and new Volunteer Resource Office Hours twice a month. Volunteer Resource Office hours started in August 2022 with 25 volunteers jumping on and asking questions during the first two months of the new format!



Volunteer Toolkit continues to support troops with resources and meeting plans as they work with Girl Scouts to be girl-led.





Property

There were many updates and additions to GSNI camps in 2021–22. At **Camp McCormick**, the New Horizons High Ropes Course was installed in May 2022. This much anticipated addition features a towering course and challenges campers and staff to many difficult elements—all while safely harnessed to course cables.

With Girl Scouts and troops now encouraged to complete their Highest Awards projects at GSNI camps, Troop 190 members Celsey Cooper, Hannah Guffey, and Samantha Guffey took on building a slingshot range at the camp as part of their Silver Award project. The new range was dedicated during the 2021 Fall Festival. Additional members of Troop 190 including Caitlin Cooper, Madeline Grady, and Ellie Logli also completed their Silver Award project by establishing a Tomahawk Throwing Range at Camp

Mc

McCormick. Gold Award Girl Scout Teagan Blake used her Gold Award project to provide an environmentally friendly Monarch way station for butterflies at the camp. Camp McCormick was

also the site of a special Tree Dedication near Friendship Center where trees were dedicated to Fiona Cummings, retired GSNI CEO, Shelleyanne Fridly, former Girl Scouts—Rock River Valley

Council (GSNI legacy council) Board Member, and Ruth Little, former Girl Scouts—Rock River Valley Council CEO. The Memorial Garden originally constructed at GSNI's former Camp Far Horizons was also respectfully moved to Camp McCormick, so all those represented can continue to be honored and remembered by generations of Girl Scout campers.

Camp Dean was the recipient of a slingshot range built as a Silver Award project by Troop 4686 members Addison Chitty, Jordyn Diaz, Jenna Hutchinson, Ripley Walton, Maia Young, and Delilah Zinzer. A special library cabinet was also presented to the camp by Troop 2089 members Amelia Volke and Abby Zabinski with assistance from troop leader Sharon Ettlie, as part of the troop's Silver Award project. GSNI's first-ever Air Rifle Team was supported by the addition of an Air Rifle Range at Camp Dean, thanks to the efforts of the camp's Counselors-in-Training Class of 2022.

The camp celebrated its 75th Anniversary with a full day of fun activities for Girl Scouts, their families, and the surrounding community. After months of secret planning, GSNI surprised long-time Girl Scout employee Charlie Qualls with the dedication of Charlie's Lodge in honor of his upcoming



retirement. The council is very grateful to each person, troop, service unit, and business that contributed funds to make this lodge dedication possible.

Current Ranger John Jackson was hired to oversee the Camp Dean property in 2022.

GSNI's **Mary Ann Beebe Center** (MABC) received a new slingshot range graciously provided by members of Troop 2337, and Girl Scout Althea Parker earned her Silver Award by courageously blazing a trail at the camp with major contributions of time and effort from her entire family.

The Michael Guy Family gave unparalleled donations of labor at MABC in 2022.The family replaced the Screen Pavilion light and updated the building, along with the nearby latrine. They also installed a concrete pad under the Bunny Shelter and removed the deck from the zipline tower. GSNI is very grateful for their generous investment into the camp.

The Yurt Unit was moved, and a pizza oven was built within the unit, guaranteed to make it a popular spot for campers, troops, and families for years to come!

Resource Centers & Retail

The Resource Center team, which manages GSNI's retail stores, resource centers, online stores, merchandising, and fulfills Customer Care services and support, came back strong after the pandemic with a successful 2022 membership year.

The team was extremely short-staffed for part of the year, but team members remained flexible and willing to go the extra mile. This led to the creation of a strong Resource Center team providing the best customer experience to members and the public. The team also exceeded all goals set for a positive end to the year! Team members were overjoyed to return to camp for a full season of Trading Post and loved seeing Girl Scouts enjoying their summer adventures. GSNI's Travel Store was present at various council-wide events including S.T.E.W., Fall Fest, Super-Sellerbration, and Camp Dean's 75th Anniversary. The Retail team also collaborated with several service units and communities for regional events and recorded fun commercials for GSNI's Virtual Cookie Kick-off event. Online sales saw continued growth with GSNI shipping orders worldwide!

As always, the team's focus was on serving customers, especially GSNI's youth members. In-person sales increased during 2022, and the entire team was excited to see volunteers and families shopping in-person again. This was truly missed during the pandemic! GSNI stores tried new promotions and discounts, including a wildly popular Cookies & Cocoa event, Independence Day Fire-Quacker Rubber Duck Sale, and October Pick a Pumpkin Sale. All of which received great feedback.

GSNI's Resource Center Team continues to look forward to bringing new merchandise to the stores, events, and camp, and to continue assisting customers in every way possible!

Member Support

Each year, the Member Support Team strives to serve and support GSNI's volunteers in the best way possible. In 2021–22, the team revisited service unit boundaries and made several important changes to best service the Girl Scouts, troops, and families of GSNI.

JoDaviess Service Unit and Stephenson Service Unit

merged to become Green Horizons Service Unit. Pleiades Service Unit and Gemini Service Unit merged

to become Star Gazers Service Unit. Waunaka Service Unit was divided with troops from the northern section of the service unit joining Wynonwy Service Unit, and troops from the southern section joining the newly-formed Star Gazers Service Unit.

These changes were made April 1, 2022, to coincide with Early Renewal and Extended Year Membership Campaigns. GSNI now proudly provides service and support to 33 service units within the council's jurisdiction!

Program

After two years, GSNI 's Program team was excited to once again host in-person **adventure trips**! First up was a long-awaited trip to Eagle Cave in Blue River, Wisconsin. Eagle Cave is home of one of the largest onyx caves in Wisconsin. Girl Scouts and their adults camped inside the cave for the weekend and explored the cave at their own pace. Trip participants had fun finding golden nuggets on the golden nugget trail, participating in candy bar bingo, and taking a guided history tour of Eagle Cave.

The team also welcomed 50 participants to Wildman Resort in the summer of 2022. Girl Scouts participated in white water rafting on the Peshtigo River, climbed the Alpine Tower High Ropes Course, experienced kayaking, and did stand-up paddle boarding. Girl Scouts gained confidence through a variety of activities many had never never tried before!

One way Girl Scouts make the world a better place is by leading and completing the **Girl Scout Highest Awards**. GSNI was proud to honor 107 Bronze Award Girl Scouts, 60 Silver Award Girl Scouts, and 10 Gold



Award Girl Scouts in the 2021–22 membership

year. All combined, GSNI Girl Scouts contributed over 6,000 hours of taking action in their communities in one year!

GSNI Gold Award Girl Scout Amelia Humphrey from Geneva was awarded a \$2,005 national scholarship from GSUSA, thanks to sponsorship

from Insight Global, The Coca-Cola Foundation, and Kappa Delta Foundation. Amelia's project brought awareness to her community about the environmental impact of disposing of non-biodegradable school supplies in the



Gold Award Scholarship Recipient Amelia Humphrey trash. Her team got to work recycling, reusing, and repurposing school supplies as a tangible way to start the next generation thinking about leaving a smaller eco-footprint.

While hosting a booth at a community event for kids and their parents, Amelia's team distributed over 100 samples of recycled crayons—each with a QR code linking to her Instagram page offering educational information and creative crafts for upcycling school supplies. There were over 200 sample projects made by kids attending the event! The Environmental Club at Geneva High School has agreed to continue Amelia's efforts by adding used school supplies to their annual recycling drive. Two elementary schools in the Geneva School District have agreed to share her crafts and Instagram page (@easyupcycledcrafts)adding to even more community awareness and call to action.

After two years of family camping, our traditional **summer camp programs** at Camp Dean and Camp McCormick returned! Camp Dean and Camp McCormick hosted six weeks of camp, including overnight camps, day camp, troop camps, and family camps.

In total, 598 campers attended summer camp programs. There were 498 campers who attended Camp Dean, and 100 campers who attended Camp McCormick. The most popular camp option was the summer camp staff-supported troop camping which included 259 campers! In total, 17 Counselors-in-Training received their awards at Camp Dean. Our summer camps were successful thanks to the aid of GSNI staff and 18 fantastic summer camp staff members!

Philanthropy

The Philanthropy team hosted Over the Edge 4 Girl Scouts in June 2022, at SupplyCore Inc. in Rockford. This unique, adventure-based event gave fundraising participants the chance to rappel down the historic 8-story building in scenic downtown Rockford. GSNI is extremely grateful to SupplyCore for the use of their facilities, their volunteerism, and their financial support of this event. GSNI also deeply appreciates all the Over the Edge rappelers who demonstrated courage by both rappelling and fundraising to ensure current and potential Girl Scouts can enjoy increased access to participation in Girl Scouts.

During and after rappelling, the team celebrated the brave rappelers and the start of summer by closing the street for an epic Girl Scout block party—complete with GSNI's 32-foot climbing wall and Retail Travel Store. Vendors and supporters included Girl Scout alum Chris Grillo's J&C Old Fashioned Ice Cream food truck which created a special cookies-n-cream flavor with one of the newest Girl Scout Cookies. Kids of all ages tested their bike safety knowledge and received free helmets at a bike rodeo provided by Safe Kids Winnebago and UWHealth. Other on-site partners included 815 Outside, Coral Cove Family Fun Center, GSNI's Historians, Obsidian Manufacturing, Operation Fallen Flags, and Winnebago County Sheriff's Department.

GSNI's annual Thin Mint Sprint was held both virtually and in-person in September 2022. The in-person event was held in Fox River Grove, with the help of the Fox River Grove Memorial Library and the Fox River Grove Memorial Library Running Club. In addition to a new venue, the team recruited 14 local vendors to inform runners about community goods and services. Everyone was a winner at Thin Mint Sprint, as all participants chose their own course and set their own pace to do their personal best. Congratulations to all the runners and walkers who made the event a huge success!

Donors



We strive for accuracy in recognition of our donors and apologize for any errors. If a name does not appear on the list as it should, please contact GSNI's Philanthropy Department at 1-844-GSNI-4-ME (1-844-476-4463) or customercare@girlscoutsni.org.

GSNI is deeply grateful to those individuals, families, and companies for all financial donations made October 1, 2021–September 30, 2022.

\$10,000 +

Alfred Bersted Foundation Joan Chihan **Collins Aerospace Systems** Espenscheid Charitable Foundation **GSUSA** Hanover Township Mental Health Board Illinois Criminal Justice Information Authority Illinois Department of Human Services Illinois Department of Public Health Kendall County Mary Iwen Lamp Scott and Kelly McCleary Harold and Marjorie Pratt Memorial Charitable Trust Charles and Marie Von Weise Trust

\$5,000-\$9,999

Barrington Area Community Foundation Erin Berry Community Foundation of Northern Illinois Dillon Foundation Greenlee Tools, Inc. McMaster-Carr Supply Co. Woodward, Inc.

\$1,000-\$4,999

Allstate Giving Campaign Altra Industrial Motion Amazon Smile Jennifer Archer Assured Partners Mark Barckley Bergstrom Inc. Charitable Foundation Boone County Community Foundation Dale Boyd Michael Campbell City of Aurora Community Foundation for McHenry County Community Foundation of the Fox River Valley **Fiona Cummings** Kristin DeGruy DeKalb County Community Foundation Wayne H. and Ruth L. Diehl Trust Ecolab Foundation Kellv Erboe Miriam Fleig Beth Galbreath **Gloyd Family Foundation** Jessica Hirsch INT Terminal LLC JumpFlv **Kuipers Family Farm** Adrienne Laughlin Virgilio Leonard Family Charitable Foundation Jeff Meyerhoff William G. McGowan Charitable Fund William Miller Charitable Trust Betty Jane Moore Morgan Stanley Mount Carroll Community Foundation Network for Good Linda Oshita Susan Pasetti **PNC Financial Services Group** Charles Oualls Rancho Santa Fe Foundation **Bobbie Riley Rochelle Area Community** Foundation Judith Sedlack SupplyCore, Inc. The Chicago Community Trust United Way of Northwest Illinois United Way of Rock River Valley



United Way of Whiteside County Catherine Veal Dana Vierck Barbara Vroman Walmart David Whitehouse

\$500-\$999

Abbott Laboratories **Employee Fund** Adtalem Global Education Aldi Inc. Ameriprise Financial **Employee** Giving Sara Ellen Anderson Ashdon Farms Holly Bartelt Mary Lynn Cerutti Linda Christianson Danfoss Drives, LLC Julie Dreixler **Exelon** Corporation Fidelity Charitable Gift Fund Frank R. Duis Memorial Wildlife Fund Judith Gambrel **GSNI Fox Valley Service Unit** Jill Helser Robin and Dink Henning **ILMS Tutoring Services** Jewel-Osco Headquarters Maria Cruz Lange John D. and Jane Leifheit Charitable Foundation JP Morgan Chase Foundation Christina Kirsch Ruth Little Live Marketing Inc Colleen Magee William Maher

John McCleary Mercy Rockford Health System Fred Mullard Barbara Pagano Elizabeth Papp Karin Podolski Wayne Polek Robert Quimby Rotary Club of Woodstock

Miranda Rutkowski Angela Schmidt Schwab Charitable Fund George and Frances Schwenkner Charitable Trust Rebecca Staat June Stott-Kubasiak Volo Museum Whitetails Unlimited, Inc. Woodman's Greg Zophy

\$250-\$499

3M Foundation AbbVie Foundation Employee Engagement Fund Advancing Global EDU Aqua-Aerobic Systems Inc. Archie Archie Needam Baxter International Foundation Aleen Bayard Kelly Bays Helen Bell Belvidere Rotary Foundation Best Brains Learning Center Algonquin Boys & Girls Club of Freeport & Stephenson Cty Jill Brown Karen Brown Martesha Brown Linda Caine Cary Dairy Ice Cream Cafe Chicago Cubs Michael Cline **Constellation Energy** Coral Cove Family Fun Center Sandra Costello Tom Deery Lauri Dovle Emma Eschenfeldt Mary Rose Fillip Kathryn Flavin Mary Kay Golec Brent Greenberg Hampshire Lion's Club #538 Kristine Henderson Sallv Hoff William Hoff Tiffany Hulsey-Reding Vicki Jacobson Warren Kati Janet Kjellstrom Michael Knight Emily Kunschke Jennifer Lamp



Alisa Liu Erika Lorenson Michele Marcangelo Mathnasium of Cary Microsoft Corporation Sarah Ann Nelson Lisa Newell Nikita Martin Memorial Fund Lisa Normovle **Obsidian Manufacturing** Industries Jaxon Oshita Lisa Palmer Betty Rauschenberger **Raytheon Technologies** Jovce Rice Michelle Rossi Adella Sefrhans Ronald Shackelford Amanda Smith Catherine Spohnholtz Theresa Stack Swedish American Health System Target Corporation **Employee** Giving Campaign Susan Thome Laura Tolle Amanda Truex Kristen Trusk Shirley Ann Tudor United Health Group United Way of Genoa-Kingston United Way of Greater McHenry County **UPS** Foundation Emily Varsho Village of Big Rock Jamie Wasylenko Paul Widhalm Catherine Wilcox Steve and Jennifer Wisser Robin Witt



Juliette Gordon Low Society

The Juliette Gordon Low Society was established to thank and honor friends of Girl Scouting who choose to make Girl Scouts part of their legacies and a beneficiary of their estate plans.

Members of the Juliette Gordon Low Society are recognized locally and nationally by Girl Scouts of the USA. If you are interested in discussing planned gift opportunities and becoming a member of the Juliette Gordon Low Society, or if you have already named Girl

Scouts of Northern Illinois in a planned gift but do not see your name, please contact GSNI's Philanthropy Department at 1-844-GSNI-4-ME (1-844-476-4463) or customercare@girlscoutsni.org.



Mark M. and Carol Ackerman Carolyn Allison Erik and Eva Andersen James Anderson Sara Ellen Anderson Patricia F. and William Appelhans Holly Bartelt Donna J. and Terry Bausman Mary Ann A. Beebe Ja Billerbeck Trust Diane Belk and Lawrence Calder Karen J Brown Penny Cameron Michael D. Campbell and Andrew Mason Ruth E. Carlson Trust Jane E. Carter Lisa Cheeseman **Cole Foundation** Diane L. Collins **Fiona Cummings** Cheryl Dahl-Kearney **Risa Davis**

Carmen Diaz Joseph V. Gralik, Jr. Estate Alexandra Fleig Lawrence A. Fleig Miriam L. Fleig Shelleyanne Fridly Louise Glon De Ette Hammer Estate Janice I. Hann Mary Jo Hare Joyce Harrison Robin and Dink Henning William B. Howard Charitable Trust Vera Huemann Estate Vicki Jacobson Nancy Johnsen WL Kroeger Trust Lorre La Passo Donald Laird Kellyn J. Lawrence Elden W. Lestikow Estate Norm Lindstedt Ruth and Tom Little Emily Grace and Margot Logan

Colleen Magee

MaryBeth Markwell Andrew Mason Patricia McCullough Bessie M. Miller, Charitable Trust Kristie Miller Harold C. and Margaret V. Mitchell Trust Lisa A. and Tim Normoyle Kenneth Opperman Jennifer Oshita-Archer Barbara S Pagano Gregory and Christine Petty Kathryn Pittenger *Estate* Julie Platt Karen Podolski Robert C. Quimby Sue K. Reimer Bobbie and Tim Rilev Michelle Rossi Jerome M. Roth Trust Edward Rounds Angela Schmidt

George and Frances Schwenkner Charitable Trust Virginia and Norman Scott Judith Sedlack Adella Sefrhans Thomas Severson Margaret Simonsen Susan L. Speroff June M. Stott-Kubasiak Richard H. Strout Kathryn Swick Shirley Ann Tudor Catherine C. and Bill Veal Dana G. Vierck Charles and Marie Von Weise Trust Janey Welch William F. Wern Estate Catherine A. Wilcox Catherine A. and Thomas Wilcox Fleur and David Wright Vicki N. Wright



Finances

Statement of Financial Position FY22

Current Assets	5,370,146	
Non-Current Assets	5,361,888	
Total Assets	\$10,732,034	
Current Liabilities	652,269	
Net Assets	10,079,765	
Total Liabilities and Net Assets	\$10,732,034	

GSNI Income and Expenses FY22

Revenue		
Product Programs	3,867,636	48%
Public Support	768,802	9%
Program Fees	225,748	3%
Retail	210,447	3%
Other	3,044,984	37%
Total	\$8,117,617	100%
Total Expenses	\$8,117,617	100%
	\$8,117,617 4,912,451	100% 77%
Expenses		
Expenses Program and Property	4,912,451	77%

Satisfaction

with Girl Scout experience

FY22 Total Membership = 14,780



Girl Membership = 10,339 Adult Membership = 3,268 Lifetime Membership = 1,173



"Girl Scouts is fun and you get to earn badges and do fun activities. You can even meet older Girl Scouts who teach you new things or help earn a Journey. My older sister's troop had an outing with my troop and we became Big Sis/Lil Sis!" GSNI DAISY/BROWNIE

"Girl Scouts is tons of fun! I get to have once in a lifetime experiences with my friends. You can choose what you want to do. I can say I want to learn or do something and my leaders make it happen." GSNI CADETTE "I would tell them that they should consider joining a troop because in my opinion, being in Girl Scouts makes a happier person in life. It makes happy that I get to try new things and those things turn out to be things I enjoy a lot. We also learned about our needs and wants. Girl Scouts is fun!!"

GSNI JUNIOR

85% of girls 87% of younger girls (K-5) 77% of parents



GSNI Resource Centers

Freeport Resource Center 1834 S. West Ave., Suite 21, Freeport, IL 61032

> Lake Zurich Resource Center 499 Ela Rd., Lake Zurich, IL 60047

Oswego Resource Center 3425 Orchard Rd., Oswego, IL 60543

Rockford Resource Center 1886 Daimler Rd., Rockford, IL 61112

South Elgin Resource Center 353 Randall Rd., South Elgin, IL 60177

GSNI Camps

Camp Dean 46W253 Camp Dean Rd., Big Rock, IL 60511

Camp McCormick 9995 N. Girl Scout Rd., Stillman Valley, IL 61084

> **Mary Ann Beebe Center** 17501 Streit Rd., Harvard, IL 60033

www.girlscoutsni.org • 1-844-476-4463

Board of Directors

Chair Dana Vierck 1st Vice Chair Michael Campbell 2nd Vice Chair Jennifer Archer Treasurer Scott McCleary

Directors-at-Large Mark Barckley Dana Crosby Kelly Erboe Sandra Gonzalez-Adamski Jessica Hirsch Angela Schmidt Ramona "Monie" Burns Theresa Christian

Associate Director Kaitlin Liu Nadia Shaaban

> **Ex-Officio** Kari Rockwell





A Land Acknowledgement

is an expression of gratitude and way of recognizing the lasting relationship between Indigenous Peoples and their traditional homelands since time immemorial.

The Girl Scouts of Northern Illinois (GSNI) acknowledges that our Camps and Resource Centers are located on the ancestral lands of many Native Nations including the Fox & Sauk, Meskwaki, Peoria, Kickapoo, Ho-chunk and the Potawatomi.

GSNI is dedicated to the preservation of traditional lands. We seek to support Native American heritage by paying our respects to Indigenous peoples and are committed to honor their connection and care for the Land.